

Rana Chauhan, *Chief Investment Strategist*

COUNSEL PORTFOLIO SERVICES INC.



Rana Chauhan is the Chief Investment Strategist for Counsel Portfolio Services. As Chief Investment Strategist, Rana maintains a close relationship with all of Counsel's investment specialists, allowing him to keep his finger on the market's pulse and on global economic developments. He is responsible for helping advisors understand how economic and market events impact their clients' investments.

Rana also carries out research and development on Counsel's new and existing investment solutions to determine if changes or improvements may be required to better meet the needs of investors.

Rana was instrumental in the creation of Counsel Portfolio Services. He was previously the Investment Strategist for Investment Planning Counsel Inc., prior to which he had spent two years as a Canadian Equity Analyst with a Municipal Pension Fund, and two years as an International Equity Analyst with a U.S. Bank. He has been involved in the investment industry since 1987.

Rana is a graduate of Medical Physics from University of London in England.

ABOUT COUNSEL PORTFOLIO SERVICES

Counsel Portfolio Services Inc. is a direct subsidiary of IPC Portfolio Services Inc., which is an indirect subsidiary of Investment Planning Counsel Inc. Counsel was formed to support the partnership between financial advisors and their clients by providing comprehensive, objective portfolio solutions, and exclusively utilizing the strength and expertise of third-party portfolio managers.

ABOUT INVESTMENT PLANNING COUNSEL

Investment Planning Counsel Inc. (IPC) is an integrated wealth management company focused on providing Canadians with a wide choice in financial products, services and advice to help them live their financial dreams. Founded in 1996, IPC is a leading choice for independent financial planners dedicated to delivering quality, client-focused advice. With \$17 billion in assets under administration, IPC is a member of the IGM Financial Inc. (TSX: IGM) group of companies.